

# FOR IMMEDIATE RELEASE

For more information contact:

Mark J. Williams  
Executive Director of Sales  
CMYK Distributors, Inc.  
973-459-0524  
[markwilliams@cmyk distributors.com](mailto:markwilliams@cmyk distributors.com)

William J. Fabiano  
Executive Director of Technology  
CMYK Distributors, Inc.  
781-858-2792  
[billfab@cmyk distributors.com](mailto:billfab@cmyk distributors.com)



271 Essex Street  
Weymouth, MA 02188  
Sales 973.459.0524  
Tech 781.858.2792  
Fax 781.465.6455  
[www.cmykdistributors.com](http://www.cmykdistributors.com)

## CMYK Distributors, Inc. Welcomes The Tripp Company To Its Industry Leading Distribution Network as Reseller of Renowned Digital Information InkZone Products

*Weymouth, MA- September 21, 2009-* CMYK Distributors, Inc. of Weymouth, MA today announced a strategic partnership with The Tripp Company of Braintree, MA to extend the reach of its industry leading dealer and reseller network. CMYK Distributors, Inc. is the exclusive U.S. distributor of Swiss manufacturer Digital Information's renowned **InkZone** ink-presetting and closed-loop technology products and services.

"CMYK Distributors, Inc. is delighted to welcome The Tripp Company to our distribution network," said Mark J. Williams, Executive Director of Sales. "We look forward to working with and supporting the efforts of the respected, professional, and knowledgeable team at Tripp." William J. Fabiano, CMYK Distributor's Executive Director of Technology added, "The Tripp Company's long history and track record of success as New England's premier supplier of products and services for the graphic arts industry is of tremendous value to our network."

With the added leverage that The Tripp Company brings to the CMYK Distributors, Inc. distribution network, CMYK Distributors is poised to transform the U.S. graphic arts and printing industry with products like **InkZone Perfect**, delivering state-of-the-art ink key presetting technology for almost all offset presses via network; **InkZone Loop**, the first closed-loop color solution for digital ink control on offset presses from all leading manufacturers; and the **Preproofer**, an accurate, fast, and cost-effective double-sided proofer..

Founded in 1946, The Tripp Company has served New England as a leading supplier of consumable products and services for the graphic arts industry. Although the production of printed media has evolved dramatically over the past 60 years, one thing has remained the same, The Tripp Company's commitment to its customers.

"We are pleased to be part of the CMYK distribution and integration team," said Michael Sharpe, Chief Operating Officer and Chief Financial Officer of The Tripp Company. "The Digital Information InkZone suite of products is world class and we have successfully integrated them in several customer locations here in New England. Our customers realize a dramatic savings in make-ready time and materials immediately upon installation and training. Automating the pressroom is critical to our customer's future success and we are poised to deliver the finest solution available on the market."

Along with its offering of traditional Graphic Arts Supplies, The Tripp Company portfolio includes state of the art CTP and Electronic Prepress Equipment, Workflow and Color Management Products, Wide Format Equipment and Media, Solvent Inkjet Equipment and Media, Printing Press and Industrial Rollers, Duplicator Rollers and Supplies, Conventional and UV Blankets, Specialty Coatings, Pressroom Chemicals, and much, much more.

**About CMYK Distributors, Inc.**

CMYK Distributors, Inc., headquartered in Weymouth, MA, is the leading distributor and installer of graphics and printing products that bring automation and waste reduction technology to the industry, while conserving environmental resources. CMYK Distributors, Inc. is the exclusive distributor of Digital Information products in the United States, including the renowned InkZone product line. CMYK Distributors, Inc. was co-founded by Mark Williams and William Fabiano. Led by this team with approximately 50 years combined experience in the industry, CMYK Distributors, Inc. understands the needs of the business from both the dealer and manufacturer perspectives and offers top-notch technical expertise. For more information on CMYK Distributors, Inc.'s products and services, go to [www.cmykdistributors.com](http://www.cmykdistributors.com).